

René Arce Lozano

Partner
Monterrey

Biography

René Arce Lozano advises clients on structured financing operations, monetizations and stock marketizations, project financing, and public-private partnerships in different sectors.

With experience in structuring operations to finance public infrastructure projects, René is widely known as a leader in this area and his work has been recognized in various legal publications at the international level. He has participated in emblematic operations in Mexico, as the first public-private partnership project in the State of Nuevo León; the first off-balance sheet monetization by a public company; the creation of a government body that will oversee all project financial operations and the sovereign assets of a federal entity; and the debt restructuring of a billion-dollar federal entity, involving 10 commercial banks.

René has become a favorite legal advisor to both public and private entities for their innovative and business-oriented solutions to meet the most complex challenges. With a great understanding of all interconnected parties within a complex financial structure, it has a unique position to design and implement structures that exceed customer expectations, considering the interests of all parties Involved. In addition, René also has a well-established M&A practice, advising clients in their businesses and



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Languages

English
Spanish

Practices

Asset Finance

Banking and Loan Finance

Business Restructuring and
Insolvency

Capital Markets

Financial Services

Infrastructure, Energy, Resources,
and Projects

Mergers and Acquisitions

Leveraged and Acquisition Finance

foreign investors in direct investment transactions in Mexico.

Representative experience

Co-representation of 10 financial institutions in the restructuring of the public debt of a Mexican state in 2011.

Representation of financial institutions in financing to states and municipalities, through structured financing operations with a wide variety of assets.

Representation of financial institutions in the structuring and implementation of public-private partnerships for the development of infrastructure and energy projects.

Representation of various states and municipalities in debt refinancing and restructuring, asset nettles and monetizations, as well as the implementation of innovative reverse auction procedures.

Awards and rankings

- Banking and Finance, *Latin Lawyer National*, 2020
- Banking, Highly Regarded, *IFLR1000*, 2020
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2020
- Banking and Finance (Mexico), *Legal 500 Latin America*, 2018-2019
- Bankruptcy and Restructuring (Mexico), *Legal 500 Latin America*, 2018-2019

Latest thinking and events

- Press Releases
 - Hogan Lovells advises Zinc Nacional S.A. on the takeover of leading European zinc recycling business
- Press Releases

Real Estate Finance

Latin America Regional Practice

Industries

Energy and Natural Resources

Financial Institutions

Diversified Industrials

Areas of focus

PPPs (including P3 and PFI) and Government Contracts

Private Equity and Venture Capital Funds

Project Finance, DFI, ECA, and Sovereign Wealth Finance

Raising Debt Capital

Raising Equity Capital

Education and admissions

Education

LL.M., American University
Washington College of Law, 2002

Law Degree, Facultad Libre de
Derecho de Monterrey, 2001

Bar admissions and qualifications

Mexico

New York

- Hogan Lovells advises IDB Invest in US\$65.5M loan for new recycling plant in Mexico
- Insights
 - Relief for borrowers due to COVID-19
- Insights
 - Relief for borrowers due to COVID-19
- Hogan Lovells Publications
 - Summary of key U.S. and EU regulatory developments relating to securitization transactions
- Hogan Lovells Publications
 - Mind the Gap – Cryptocurrency and its relationship with the Mexican financial system
Debt Capital Markets - Global Insights - Spring 2020