

Juan Francisco Torres Landa

Office Managing Partner

Mexico City

Biography

Juan Francisco Torres Landa has helped many companies establish a presence in Mexico and grow over the years. Throughout his career, Juan Francisco has excelled in civil, commercial, and corporate areas. He also helps clients with the financing of projects and acquisitions, foreign investments, foreign trade, arbitration, migration, environmental matters, economic competition, mining, taxation of non-residents, and telecommunications.

Juan Francisco has been senior lecturer at several universities, including National Autonomous University of Mexico (UNAM), Instituto Tecnológico Autónomo de México (ITAM), and Universidad Iberoamericana. He has also been a keynote speaker in numerous forums, both in Mexico and abroad.

Juan Francisco joined Barrera Siqueiros y Torres Landa (currently Hogan Lovells) in September 1983 and became partner in 1995. He also spent time as an associate foreign lawyer in Washington, D.C. in 1990.

He has been instrumental as legal consultant in several foreign investments in Mexico by easing their incorporation, development, expansion, and consolidation processes.

Representative experience



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Languages

English
French
Spanish

Practices

Commercial
Communications, Internet, and Media
Complex Contracting
Corporate Governance
Energy Regulatory
Environment and Natural Resources
Gaming Law
Government Contracts

Assist the Gates Corporation with the corporate reorganization of all local subsidiaries.

Assist Carso Energy with the cross-border project of the Presidio gas pipeline from Texas to Chihuahua.

Assist Imerys with the corporate reorganization of all local subsidiaries.

Handle the reorganization of Procter & Gamble Mexico in a multi-jurisdiction strategy involving sophisticated corporate, tax, labor and foreign trade.

Assist Assi Solar Energy in its initial participation in the energy sector in Mexico; analyze prospects and handle negotiations for new projects.

Assist Grupo BAL in the review of new investments in the financial and energy sectors; coordinate advice to proceed with project's evaluations.

Assist Affinia Group in the divestiture process of its brake parts related division.

Assist Honeywell in the implementation of projects related to the opening up of the energy sector.

Awards and rankings

- Corporate and M&A, *Latin Lawyer National*, 2020
- Energy, *Latin Lawyer National*, 2020
- Anti-corruption investigations and compliance, *Latin Lawyer National*, 2020
- Compliance (Mexico), *Chambers Global*, 2018-2020
- Corporate/M&A (Mexico), *Chambers Global*, 2015-2020
- Corporate/M&A (Mexico), *Chambers Latin America*, 2011-2012, 2016-2020
- Real Estate (Mexico), *Chambers Latin America*, 2012, 2016-2020
- Compliance: Band 3, *Chambers Latin America*, 2018-2020

Immigration

Infrastructure, Energy, Resources, and Projects

International Trade and Investment

Investigations, White Collar, and Fraud

Joint Ventures

Mergers and Acquisitions

Private Equity

Public Procurement

Real Estate

REITs

Latin America Regional Practice

Industries

Aerospace and Defense

Automotive

Energy and Natural Resources

Real Estate

Technology & Telecoms

Diversified Industrials

Areas of focus

Competition Compliance

Corporate Group Structures

Company Formation

Technology Contracts

Broadband, Internet, and E-commerce

Agency and Distribution

Procurement

- Energy and Natural Resources, *Legal 500 Latin America*, 2016-2019
- Corporate/M&A: Band 2, *Chambers Latin America*, 2018
- White Collar Crime and Compliance, *Latin Lawyer 250*, 2018
- Energy, *Who's Who Legal*, 2018
- Corporate and M&A, *The Legal 500 Latin America*, 2018
- Energy, *Latin Lawyer 250*, 2018
- Corporate and M&A, *Latin Lawyer 250*, 2018

Latest thinking and events

- Hogan Lovells Publications
 - Hogan Lovells Living Mobility Spotlight Q&A series
- News
 - Foreign investors harmed by trade measures may find relief by bringing investment arbitration claims
- Sponsorships and Speaking Engagements
 - Showcasing our global legaltech capabilities
- Hogan Lovells Events
 - A bipartisan view of the 2020 election and its impact on U.S. foreign policy
- News
 - Getting The Deal Through: Automotive 2020
- Press Releases
 - Hogan Lovells announces changes to office, practice area, and industry sector leadership roles

Infrastructure/Energy M&A and Joint Ventures

Project Finance, DFI, ECA, and Sovereign Wealth Finance

Distressed Asset Management, Refinancing, and Restructuring

CFIUS and Foreign Investment Reviews

Anti-dumping and Countervailing Duty Investigations

Anti-money Laundering

Bribery and Corruption

Corporate Occupiers

Hotels and Leisure

Real Estate Development

Real Estate Investment

Oil and Gas: Pipelines and Midstream Facilities

Mining and Resources: Mining

Water

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Hostile Takeovers and Takeover Defense

Special Committee and Independent Director Representations

Shareholder Activism

Connected Cars

International Programs

Automotive Regulatory

Rail

Education and admissions

Education

Law Degree, Universidad Nacional Autónoma de México (UNAM) Law School

LL.M., Harvard Law School

Postgraduate Degree, Taxation, Instituto Tecnológico Autónomo de México

Memberships

Secretary, México Unido Contra la Delincuencia, 2005-Present

Accolades

"Juan Francisco Torres Landa advises 'foreign investors who come to do business in Mexico to facilitate all stages of birth, development, expansion and consolidation.'"

Legal500

"Juan Francisco Torres Landa has been described by sources as 'a very diverse lawyer who is highly successful in handling a number of different practice areas.'"

Chambers

"Juan Francisco Torres Landa is 'one of the 13th most influential lawyers in Mexico.'"

Poder y Negocios Magazine
