

Lourdes Catrain

Partner

Brussels

Madrid

Biography

As a partner in the Trade practice, Lourdes Catrain has achieved milestone successes for clients on all areas of EU trade law and economic sanctions. These include: the completion on behalf of a sovereign government of FTA negotiations with the EU; judicial delisting of an entity from the EU Iran Sanctions; the termination of an anti-subsidy investigation on behalf of the Government of Indonesia; a series of voluntary disclosures in various EU jurisdictions on breaches of economic sanctions and export control laws; advice on a customs valuation which resulted in the continued reliance on the favourable first sale rule for a large life sciences global company. In the EU's largest trade dispute with China, solar panels, she represents the interests of a key EU upstream supplier which forcefully opposes the continuation of measures against imports from China.

Lourdes led the foreign investment filings related to EUR 12.3bn acquisition by GE of Alstom's energy activities. Alstom relied on Lourdes' expertise on complex foreign investment regimes involving multiple jurisdictions and the Firm's unique ability to provide a "one-stop shop" for all the key jurisdictions subject to foreign investment approval.

She regularly advises companies on complex business dealings with countries subject to EU sanctions and



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Languages

English
Italian
French
Spanish

Practices

International Trade and Investment

Areas of focus

Export Controls

together with the anti-corruption and white collar crime teams conducts internal investigation and prepares voluntary disclosures to the Member State authorities.

She has drafted compliance manuals for companies in the energy, consumer electronics, retail and luxury brands sectors followed by regular training sessions.

She is a pan-European team player and leads a trade controls, sanctions and customs team well beyond Brussels with colleagues from Amsterdam, London, Madrid, Moscow, Munich, Paris and Rome offices.

Representative experience

Acting for a leading polysilicon manufacturer in the EU anti-dumping and anti-subsidy investigations against solar panels originating from China

Assisting a sovereign government in Latin America in its successful free trade agreement negotiations with the EU

Assisting a global industrial group in connection with Iran and Russian sanctions

Assisting a major U.S. conglomerate on a voluntary self disclosure in connection with a breach of export control laws in several EU jurisdictions

Assisting a major U.S. services provider on addressing export control issues in its acquisition of assets in the EU

Assisting a major U.S. conglomerate on a voluntary disclosure in connection with breach of export control

Assisting an EU subsidiary of a U.S. aerospace manufacturer on exports of civilian-certified aircraft parts that are listed as defence items

Representing DelSolar Ltd. in the EU anti-dumping and anti-subsidy investigations against solar panels originating from China

Education and admissions

Education

J.D. Facultad de Derecho,
Universidad Complutense de
Madrid

LL.M., University of Michigan Law
School

Bar admissions and qualifications

Brussels (E-List)

Madrid

Accolades

"Her vast knowledge and experience is calming in the most stressful situations; she is very diplomatic in the way she handles everything," says one source. "She is always clear from a time management perspective and in terms of setting expectations, which makes the work easy to manage from our side."

Chambers Global 2020

Successful representation of the Government of Indonesia in the EU's first anti-subsidy investigation concerning imports of biodiesel.

Awards and rankings

- Customs, Trade, WTO and Anti-Dumping, Belgium, Leading Individuals, *Legal 500 EMEA*, 2020
- Customs, Trade, WTO and Anti-Dumping, Belgium, Recommended, *Legal 500 EMEA*, 2019-2020
- Leading Individual, Customs, Trade, WTO, and anti-dumping, *Legal 500 EMEA*, 2020
- Global Leader, Foreign Investment Review, *Who's Who Legal*, 2019
- Recommended, Trade & Customs – International Sanctions, *Who's Who Legal*, 2019
- International Trade/WTO, *Chambers Europe*, 2014-2020
- International Trade/WTO, *Chambers Global*, 2013-2020
- Trade & Customs, *Who's Who Legal*, 2007-2020
- Best in International Trade for Women in Business Law, *Euromoney Europe Award*, 2014-2016
- MVP, International Trade, *Law360*, 2013
- Most highly regarded individuals, Trade and Customs, *Who's Who Legal*, 2011

Latest thinking and events

- Published Works
 - Export Control Law and Regulations Handbook A Practical Guide to Military and Dual-Use Goods Trade Restrictions and Compliance, Third Edition *Kluwer Publications*
- Press Releases
 - Upcoming Brexit Meaningful Vote – comment from Hogan Lovells

- Webinar
 - Trade After Trump: Global automotive trade in an era of rising economic nationalism and COVID-19
- Hogan Lovells Events
 - A bipartisan view of the 2020 election and its impact on U.S., UK, and EU relations
- Webinar
 - CFIUS and trends in EU FDI screening, in partnership with techUK, the UK's leading technology membership organisation
- News
 - European Union reaches agreement to boost its trade retaliatory powers