

## Stephanie Keen

Partner  
Singapore

### Biography

With the benefit of international experience, and vast regional knowledge, Stephanie knows how to get the job done. Adopting a direct and straightforward manner, Stephanie applies her no-nonsense approach while leading the Corporate & Finance practice in Asia Pacific. Stephanie has been based in Singapore since 2009.

Recognised as one of few leading private equity lawyers in Asia Pacific, Stephanie is praised by clients for being very good at looking at the bigger picture. She is particularly adept at closing international deals in complex Asian markets, adopting a focused approach whilst being alert to cultural nuances.

Time spent in London and New York advising large corporations and private equity houses ensures that Stephanie gets what is important when looking at investment opportunities, particularly from commercial and risk appetite perspectives. Stephanie's legal representation spans advising corporates, lenders, and private equity houses on leveraged buy-outs, cross-border transactions, mergers and acquisitions, equity offerings, and corporate restructurings.

Stephanie is a dynamic supporter of diversity and citizenship in the work place, recognising its importance both locally as well as to the global firm.



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### Languages

English

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### Practices

Commercial  
Corporate Governance  
Employment  
Investment Funds  
Joint Ventures  
Mergers and Acquisitions  
Private Equity  
Asia Regional Practice

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Stephanie heads up the diversity committee in Singapore, sits on the firm's global diversity committee and most recently has been appointed regional head for diversity in Asia Pacific for the firm's Corporate & Finance practice group.

Stephanie is practical, efficient, uncompromising, and results-oriented. Frequently praised for her extraordinary combination of work ethic, judgement, and diplomacy, Stephanie is the trusted advisor clients want sitting on their side of the table in negotiations.

## Representative experience

Flipkart, one of India's leading digital commerce entities, on its US\$1.2 billion fundraising together with its US\$700 million fundraising for PhonePe, a payments business.

Walmart Inc. on the US\$16 billion acquisition of a 77 percent majority stake in Flipkart Private Limited, the prominent Indian e-commerce marketplace company.

PayPal on a US\$125 million investment into Pine Labs, India's largest retail payment platform, alongside Temasek (the sovereign wealth fund of the Singapore government).

eBay Inc. on its acquisition of the Japan business of Giosis Pte Ltd., an e-commerce marketplace company.

Navis Capital Partners, an Asian private equity firm, on the sale of its controlling stake in MFS Technology, a flexible printed circuit board solutions provider in Singapore, Malaysia, and China.

Navis Capital Partners on the acquisition of a major stake in a denim and garment manufacturer in South East Asia headquartered in Vietnam.

## Industries

Consumer  
Education  
Financial Institutions  
Life Sciences and Health Care  
Technology and Telecoms  
Private Capital  
Sports, Media & Entertainment

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## Areas of focus

Bolt-ons  
Buy Outs  
Co-investments  
Emerging Companies  
Exits  
Fashion and Luxury Brands  
Management Incentive Plans  
Management Teams  
Private Equity and Venture Capital Funds  
Real Estate Funds  
Retail and Consumer Goods  
Secondaries  
Carve-outs, Spin-offs, and Split-offs  
Cross-border Mergers and Acquisitions  
Hostile Takeovers and Takeover Defense  
Public Company Mergers and Acquisitions  
Sovereign Investors

Navis Capital Partners on its acquisition of an 80% equity stake in ISA Industrial Limited, from ISA's shareholders, CNS Holdings Limited, and Schweizer Leder Beteiligungs GmbH.

Conergy, the largest downstream solar power project developer, on its Singapore joint venture with Astronergy, a PRC solar panel manufacturer and ongoing projects managed by the joint venture.

Volaris Group Inc. on the acquisition of Tarantula Global Holdings Pte. Ltd. a Singapore based provider of telecom site management software, operating primarily from its with subsidiaries in India.

Dell in a US\$3.055 billion deal to sell its global information technology services division, Dell Services, to NTT Data.

OCK Group Berhad and CapAsia ASEAN Infrastructure Fund III L.P on the acquisition of Southeast Asia Telecommunications Holdings Limited from VinaCapital.

GE Healthcare on its US\$1.065 billion acquisition of three healthcare business lines from Thermo Fisher Scientific Inc.

Henderson Group plc on the establishment of TIAA Henderson Global Real Estate.

Koch Industries on the reorganization of its Asia entities following its US\$7.2bn acquisition of Molex Incorporated.

Goldman Sachs, Lehman Brothers, and Unitas Capital

International Programs

Cell, Tissue, and Gene Therapies

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## Education and admissions

### Education

Master of Arts, University of Cambridge, St John's College, 2001

Postgraduate Diploma (Legal Practice), The College of Law, 1995

Bachelor of Arts, University of Cambridge, St John's College, 1994

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## Memberships

Law Society of England and Wales

Singapore Venture Capital Association

Asian Venture Capital Association

Singapore Law Society

British Chamber of Commerce

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## Court admissions

England and Wales

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## Accolades

*"A go-to law firm for Singapore and South East Asia private equity work for the past 10 years. They impress with their first class advice and client service and are backed by a seamless global network across the*

on sale of Metalform Group, precision metal component business in Singapore, to MMI Holdings, KKR owned entity.

News Corporation on the acquisition of ESPN's 50% equity interest in ESPN STAR Sports ("ESS"), giving News Corporation full ownership of ESS.

## Awards and rankings

- Ranked in Corporate and M&A – Foreign Firms, *Legal 500 Asia Pacific*, 2012 – 2019
- Ranked as Power Players, *Women Leading in Law*, 2018
- Ranked in Mergers and Acquisitions Law, *Best Lawyers*, 2020
- Ranked in Corporate/M&A: International (Singapore), *Chambers Global*, 2014-2020

## Latest thinking and events

- Press Releases
  - Hogan Lovells advises Flipkart in funding to accelerate the growth of the consumer internet ecosystem in India
- News
  - ESG regulation in Singapore – from baby steps to a run
- Awards and Rankings
  - Hogan Lovells Singapore partner Stephanie Keen listed in IFLR1000 Women Leaders for 2021
- Hogan Lovells Publications
  - Environment, Sustainability, and Governance for consumer companies
- News
  - Changes in insurance regulation: Mainland China/Hong Kong/Singapore/Indonesia
- Awards and Rankings
  - India Business Law Journal "A-List"

*Asia-Pacific, Europe and USA.*

*Managing partner and Head of Asia PE, Stephanie Keen, is our key contact and trusted advisor.'*

*Legal 500 Asia Pacific, 2020*

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"Stephanie Keen is exceptional – she is one of the best private equity practitioners in the region – technically superb, a formidable negotiator and very solutions-oriented. Stephanie is the first lawyer you want on your team."

*Legal 500 Asia Pacific, 2020*

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*"Stephanie Keen is excellent, very talented and well respected."*

*Legal 500 Asia Pacific, 2020*

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Client say Stephanie Keen is "technically excellent and a great person to have on board." She advises both private equity and strategic investors on their cross-border transactions.

*Chambers Global and Asia Pacific, 2020*

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