

Richard T. Horan, Jr.

Senior Counsel
Northern Virginia

Biography

In his almost three decades at Hogan Lovells, Richard Horan has handled more than 150 public and private merger and acquisition transactions. A member of the firm's global Mergers and Acquisitions leadership team as well as the steering committee for the Automotive industry group and a senior adviser of the Aerospace and Defense group, Richard has also previously chaired the practice's Mergers and Acquisitions Coordinating Committee.

Richard represents public and private companies in many sectors, with particular emphasis on regulated industries. His broad transactional background includes matters for clients in the automotive, defense, government contracts, communications, media, technology, diversified industrials, homeland security, and pharmaceutical and health care industries.

He also has wide-ranging experience advising clients on various acquisition structures, including public and private mergers, stock and asset purchases, divestitures, spin-offs, and auction transactions.

Richard has served on the firm's Executive Committee and is active in many nonprofit, political, and professional organizations including as a director of the Fairfax Law Foundation, a member of the Alumni Board of the James Madison University Political



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Practices

Corporate Governance
Mergers and Acquisitions
Private Equity
Space and Satellite

Industries

Aerospace and Defense
Automotive
Life Sciences and Health Care
Technology & Telecoms

Areas of focus

Science Department, and a regular coach for numerous youth athletic teams. He has also taught a seminar on mergers and acquisitions at the University of Virginia School of Law.

Prior to joining the firm in 1988, Richard served as a law clerk to the Honorable James C. Cacheris, U.S. District Court for the Eastern District of Virginia.

Representative experience

Advising global auto parts maker Affinia Group in sales of its brake, chassis, and filtration businesses for total enterprise value over US\$1.5bn.

Advising KBR, Inc., a global technology, engineering, procurement, and construction company, in its US\$600m acquisition of Wyle Inc., a specialized government services provider.

Acquisition by KBR, Inc. of Honeywell Technology Solutions Inc., a professional, technical, and mission support service provider to U.S. government agencies, from Honeywell International Inc.

Advising Ford Motor Company (NYSE:F) in the sale of Volvo Cars to Zhejiang Geely Holding Group Company Limited for US\$1.8bn.

Advising MAXIMUS (NYSE: MMS) in the US\$300m acquisition of Acentia, a provider of technology and management solutions to the federal government.

Advising Noblis in its acquisition of National Security Partners, a provider of consulting and other services for the U.S. intelligence community.

Advising Cobham plc in the US\$350m sale of its U.S.-headquartered Analytic Solutions Business to California-based Parsons Corporation.

Advising News Corporation (NASDAQ: NWS) in the US\$1.1bn sale of eight Fox Television Stations to Oak

Bolt-ons

Buy Outs

Co-investments

Exits

Carve-outs, Spin-offs, and Split-offs

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Hogan Lovells China Desk

Rail

Automotive Regulatory

Education and admissions

Education

J.D., University of Virginia School of Law, 1987

B.A., James Madison University, summa cum laude, 1984

Memberships

Board of Directors, Fairfax Bar Foundation

Bar admissions and qualifications

Virginia

Accolades

The "very commercial" Richard

Hill Capital Partners.

Advising USA Networks in the US\$1.1bn sale of USA Broadcasting Station Group to Univision Communications.

Advising LDiscovery, a leading electronic discovery firm, in the acquisitions of CopySecure, Credence Corporation, InterLegis, RenewData, and AlphaLit.

Advising Relativity Capital in the acquisitions and subsequent sales of Berkshire Manufacturing, MHF Logistical Solutions and Tactical Micro.

Advising Graceway Pharmaceuticals in the acquisition of 3M Company's pharmaceutical business in the US, Canada, and Latin America for US\$875m.

Advising King Pharmaceuticals (NYSE: KG) in the acquisition of Jones Pharma Incorporated (NASDAQ: JMED) for US\$3.4bn.

Advising Duratek (NASDAQ: DRTK), a radioactive materials disposition provider, in its US\$396m sale to EnergySolutions.

Advising Fox Television Stations since 1992 in the acquisition, sale and exchange of its owned and operated television stations.

Advising broadcasters, including USA Broadcasting, Home Shopping Network, and Sunrise Television in the acquisition and sale of more than 125 stations.

Advising T-Mobile USA in a US\$3.3bn spectrum transaction with Verizon Wireless.

Awards and rankings

- Corporate/M&A (Northern Virginia), *Chambers USA*, 2005-2020
- Mergers, Acquisitions and Buyouts: M&A: Large Deal (\$1bn-5bn), *Legal 500 US*, 2007-2008, 2011-2014
- Top Attorneys in Mergers and Acquisitions, *Super*

Horan is well thought of for his expert handling of high-value M&A deals.

Chambers USA

"[E]xceptional legal abilities, 'he is easy to work with, hardworking and innovative.'"

Chambers

"Richard Horan is 'a consummate business lawyer; he is an exceptional negotiator and problem solver and is very up to date with what is going on in the marketplace.'"

Chambers

"Richard Horan receives widespread acclaim as a standout in the [M&A] sector. Sources call him 'great counsel — very wise and collaborative,' and add that 'he provides great service and exceptional work for us.' His expertise includes transactions and acquisitions across a varied field of industries, including media, automobile and e-discovery."

Chambers

Lawyers, Business Edition, 2014

- Mergers and Acquisitions, *Washington, D.C. Super Lawyers, 2007-2014*
- Mergers and Acquisitions, *Virginia Super Lawyers, 2006-2013*
- Leading Lawyer, *Legal 500 US, 2009, 2011-2012*

Latest thinking and events

- News
 - Getting The Deal Through: Automotive 2020
- Published Works
 - Getting The Deal Through Automotive 2019 - United States
- Press Releases
 - "Favorable conditions remain for active automotive M&A activity in 2019", says Hogan Lovells
- Analysis
 - AI and Your Business: A Guide for Navigating Legal, Policy, Commercial, & Strategic Challenges Ahead
- Hogan Lovells Publications
 - Pulse: Re-writing the automotive M&A playbook
Pulse / Issue 4
- Events
 - Destination China: What drives the automotive industry?